July 2022 Regular INK Board Meeting July 7, 2022

Opening

A meeting of the INK Board was called to order in the Secretary's Conference Room in the Kansas Department of Revenue at 10:00 a.m. by INK Board Chair Tom Sloan with the following members present:

Lori Blake, representing the Kansas Association of School Boards
Mark Burghart, Secretary of Revenue
Kate Butler, representing the Kansas Bar Association
Jennifer Cook, representing the Secretary of State (*by phone*)
Jim Haugh, representing the Secretary of Commerce
Andrea Krauss, representing the Kansas Independent Oil & Gas Association
Glen Yancey, representing the Executive Branch Chief Executive Technology Officer

Others Present

Teri Takai, Senior Vice President, Center for Digital Government; Susan Mauch, INK Board Counsel; Duncan Friend, Executive Director, Information Network of Kansas; Nolan Jones (*by phone*), James Adams, and Ashley Gordon, Kansas Information Consortium, LLC.

Regular Agenda

Regular Business

1) Presentation: The State of Government Experience & Customer Engagement

Ms. Teri Takai, the Vice President of the Center for Digital Government, presented to the board about national trends at the state level in use of technology to engage the public – and their expectations for doing so. Sloan asked Takai to provide him for information regarding a workforce dashboard in the State of Wyoming mentioned in the presentation. There was a question by Friend on policy aspects of using third party sites and software for citizen interaction and brief discussion where Takai emphasize putting digital equity policies in place early before purchase / adoption. <*A copy of the presentation is attached.*>

Action Taken: None.

<Friend left the meeting to accompany Takai out of the building. >

The Board members then introduced themselves to the new member in attendance, Andrea Krauss, and took up the Consent Agenda.

Consent Agenda

The consent agenda for the meeting as published included the draft minutes for the February 3, 2022, May 5, 2022, and June 2, 2022 INK Regular Board meetings, the June 2022 Network Manager report, and the following contracts for KanPay Counter services: City of Lake Quivira; Graham County EMS; Graham County Register of Deeds; City of Riley; Marion County; Rooks County – Register of Deeds; and City of Parker.

Action Taken: Blake moved to approve the Consent Agenda items, without the February 3 and May 5, 2022 INK Board Regular meeting minutes. Seconded by Butler. There was no further discussion. The motion was unanimously approved.

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Sloan then described the two committees that currently existed for the Board and their membership. He said that he'd like to put Krauss on the Policy and Procedure committee. He then suggested that the members rearrange the agenda to move up the Kansas Department of Revenue Payment Portal contract item to before the Executive Session.

3) KDOR Payment Portal Contract

Jones (via phone) provided an overview of the payment portal project and the services it would provide for payment of delinquent taxes, roughly \$180MM-\$200MM annually.

<Friend returned to the meeting>

Friend indicated he was supportive of the project and contract. He wanted the members to understand the financial model and reimbursement method being used for ACH payments associated with it and asked Jones to explain it. In summary, to avoid having taxpayers pay an ACH fee, ACH processing would be done through the State Treasurer for straight payments. However, for those using an installment payment plan that had to be run through INK ACH, the Department of Revenue would split the fee charged for setting up that plan with INK to subsidize those expected costs so that the ACH fee per transaction would not be charged to those taxpayers either. Credit cards would be processed the same as usual.

Friend said that the reason he wanted the Board to be informed is that this is not INK's normal payment module so they were trying to project across installment payment plans as long as 24 months, that the \$12.50 per plan they receive from Department of Revenue will subsidize the cost of the ACH. It's been modeled out, but there is some risk there. Yancey asked what the projections were, and Friend deferred to Jones. Jones said he did not have the figures in front of him but they were projecting the ACH fees would not exceed what they would be collecting from the \$12.50 share to INK from the installment payment plan fees. Friend added that the other thing they would be covering was the cost of the chat solution.

Action Taken: Yancey moved to approve the contract. Seconded by Haugh. There was no further discussion. The motion was approved unanimously, with Secretary Burghart abstaining.

2) Executive Session: Attorney Consultation on Personnel and Contractual /Legal Matters Sloan asked to return to the item above on the agenda, the Executive Session and asked for a motion for 30 minutes.

Action Taken: Yancey moved that the meeting of the Information Network of Kansas Board of Directors be recessed for a closed executive meeting for thirty-two minutes beginning at 10:58 a.m. pursuant to K.S.A. § 75-4319(b)(2) for consultation with an attorney for the public body which would be deemed privileged in the attorney-client relationship and those involving personnel matters of non-elected personnel with the Information Network of Kansas Board of Directors to resume the open meeting at the current location at 11:30 a.m. and that this motion, if adopted, be recorded in the minutes of the Information Network of Kansas and be maintained as a part of the permanent records of the Board and that the board members, their proxy representatives, and Mauch attend. Seconded by Yancey. There was no discussion. The motion was approved unanimously.

The Board returned to open session at 11:30 a.m.

Action Taken: None.

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5) KBI Amber Alert Grant Increase Request (5% salary adjustment)

Friend informed the Board that his understanding was that no meetings had yet occurred to work on the planning and requirements for the Amber Alert enhancement. They had also been unable to find a signed copy of the base / original contract to perform the Amber Alert services they were performing now. He said his understanding of the situation was that all three agreements – for the person specified in the grant, for the INK project to upgrade Amber Alert, and now the base contract for the Amber Alert services being provided now, all needed to be completed before they would start. Sloan suggested a motion could be made to make the salary increase dependent on the execution of the base contract. Blake asked if it was setting a precedent to allow for retroactive salary adjustments in grant proposals – her experience in grant writing was normally to project that in the proposal. Yancey explained the background of the cost-of-living adjustment.

Action Taken: Blake moved to approve the KBI's request for an increase in the previously awarded grant budget for Amber Alert Enhancement in the amount of \$3,043.50. The approval was contingent upon execution of a base contract for Amber Alert services. Yancey seconded the motion. There was no further discussion. The motion was approved unanimously.

4) KSU Grant Resubmission – Mapping the Kansas Beef Supply Chain

Sloan opened the discussion, indicating that the grant ranking showed marginal support. The members then discussed the proposal and their questions about it extensively. In summary, while there was no motion, the members asked Friend to communicate several questions back to the grant applicant as follows:

Why is Department of Defense not fundings the project? Why are there no support letters from other stakeholders, like the U.S. Department of Agriculture, the Kansas Department of Agriculture, the Kansas Livestock Association, and others mentioned in the grant application? Can they explain why the Department of Agriculture could not do this? There was also a request to provide more information about the methodology they planned to use.

They closed by suggesting that, if the applicants wanted to re-submit the proposal again, they should wait until the November 2022 window where Friend could schedule a short presentation by them on the board agenda and allow the members to ask questions directly.

Action Taken: None.

6) Mid-year INK Expense Budget Update / Q1 INK Financial Reports

Friend went over a mid-year update to the 2022 INK Expense Budget that had been included in the packet, along with briefly talking about the INK 2022 Q1 Financial Statements. He noted that the budget for legal services was close to the limit with only \$3,295 remaining as of June 30 for the rest of the calendar year, and that he had already exceeded the budget for printing with printing he had done for the meeting today. Sloan asked about what the appropriate amount might be to increase the legal budget and there was some discussion about that, as well as INK's use of legal services and the amount of authority from the Board the Executive Director has on contractual terms. Blake then spoke about her experience with a budget as a guide and the discretionary authority of an Executive Director she usually encountered. This prompted further discussion about the discretionary authority of the INK Executive Director to exceed the budget.

Action Taken: Burghart to add \$40,000 to the 2022 INK budget for legal services. Seconded by Blake. There was no further discussion. The motion was approved unanimously.

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Action Taken: Yancey moved that the Executive Director have discretionary authority to spend up to \$500 for non-budgeted / over-budget expenses, informing the Board at the next meeting. Seconded by Krauss. The motion was approved unanimously.

Yancey asked Friend why he was working from home. Friend responded that, at present, there was limited additional utility to be gained from going into the office as it was a small office that didn't have other people in it, it just opened on to a hallway - he noted that he had continued to attend in-person meetings and wasn't sure how much longer he would continue to work from home. He expressed that he was still trying to work through the potential risks of exposure with his wife's health condition related to a transplant who remained isolated. Sloan asked Friend to brief the board at next month's meeting (August 2022) about "space utilization, the records, the security of our files, and whatever else we need to know. And, whether that facility is large enough for two employees, and anything else that board members may send you in the meantime."

Friend then very briefly discussed the 2022 Q1 INK Financials. He noted that one main aspect was that they had made significantly more revenue from the courts than they had planned or budgeted, as there had been delays with Judicial Branch migrating courts to a new system that did not charge for records. He then added that the audit was, as far as he knew, pretty much complete – there would be material coming before the board over the next two months, as well as a presentation by the auditor of the results. The Board closed the item by acknowledging receipt of the financial statements.

Action Taken: None.

7) Committee updates

Policy and Procedures Committee. Blake said that the committee had met on June 24th. Wilson had left the board and was not on the call. Because they lacked clarity on the status of the INK organization, they wanted to wait for that information before they spent a lot of time figuring out who to ask for templates, etc. They did talk about four categories that they needed to break policy into: financial, operational, personnel, and board. With information that Mauch provided them today, they can move forward.

Hiring Logistics and Position Description Review committee. Yancey said the committee met briefly and discussed a variety of issues. The only action taken was to have Friend send the draft position descriptions to the strategic planner. Friend confirmed that the members of the committee were finalizing a document at which time he would send, before the next strategic planning meeting.

Action Taken: None.

8) June 2022 Network Manager Report

Jones (by phone) said that he was going to be out of the office for the next month to assist his wife as part of her receiving a transplant. Gordon and Adams would be handling management in his absence.

New Business

The Board agreed by consensus to move the next board meeting to Friday, August 5, 2022 at 10 a.m.

Mauch asked for a motion regarding the INK tax return from the discussion in Executive Session.

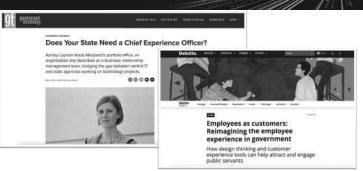
Action Taken: Sloan moved to have Goodell Stratton make the appropriate response to the IRS Audit. Seconded by Yancey. There was no discussion. The motion was approved unanimously.

Adjournment: Secretary Burghart moved to adjourn the meeting at 12:20 p.m. The motion was approved unanimously.

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Everything Is About Experience







Macro-Trends Driving 'App Store' Moment







Existing company and market maturity







reased available funding from



Available capital

e.Republic

Government Response to 'App Store' Moment













Building a foundation





e.Republic

The New Roles Government Is Balancing

Government as a communicator will provide clear, consistent and adequate communication to all involved in the recovery process.

Government as an enforcer will be in charge of making sure protocols are followed and inspection are conducted.

Government as a designer will draw out the initial plan, lay down the protocols and guidelines neede to reopen.

Government as an employer will have to ensure staff safety, redeployment and retraining of staff to quickly recover.

Government as a service provider will have to rethink delivery of services and create the necessary infrastructure.

Facility Deletes December 30

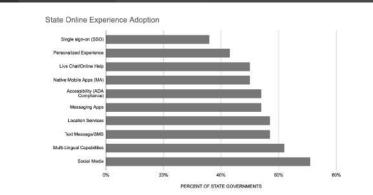


Government will have to wear many hats and juggle many responsibilities

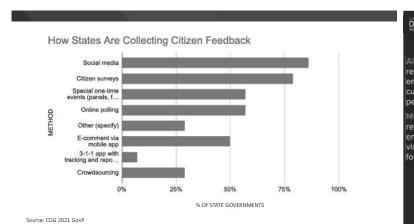
Emerging Experience Challenges That Must Be Mitigated

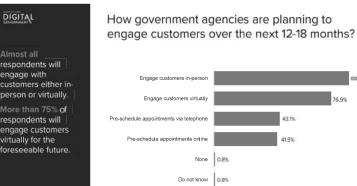
- 1. Fragmented Customer Experiences
- 2. Customers That Are 'Left-Behind' New Experiences
- 3. Sustaining Long-term Cost/Human Capital to Support Experiences
- 4. Change Management



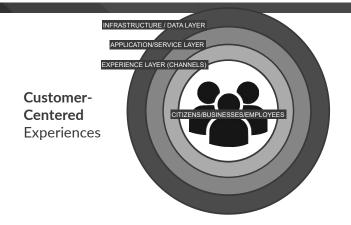


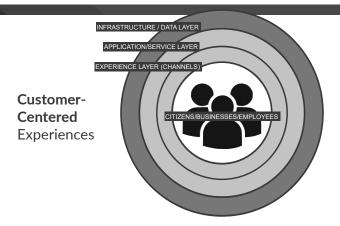
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Source: CDG 2022

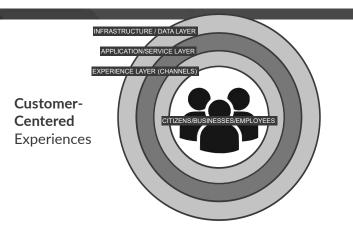


















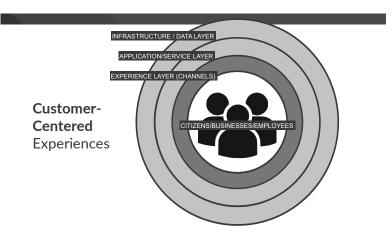
Wyoming Dashboard to Use Data to Bolster State Workforce

> Gov.Mark Gordon's administration launched a new dashboard with digital tools to support businesses, job seekers and educators in the state with resources about new emerging workforce opportunities.

> > 00000

Acabades
Tool Sets

Calcarion Tools
Career Tools
Business Tools









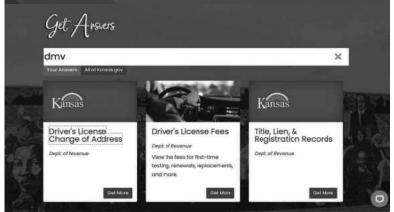
Agent Kay is powered by artificial intelligence (Al) and able to answer hundreds of resident questions about WebFile, the state's online tax filing portal. Agent Kay is, of course, evaluable to help residents with their taxes at any time or any day of the week. Karnas amounted the creation of the chatton Tuesday via Twitter, noting it was the first state to

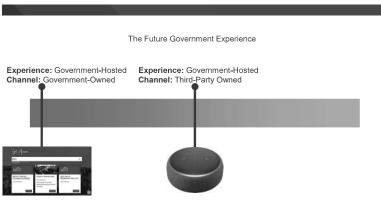
With tax season now upon us, Kansas has gotten some help for its residents, adding a challbot named Agent Kay to its online tax portal.

eBook: Top 4 Traits of Powerful Portals eBook: Achieve Your Goels Faster with Case Management Brief: Appian for State and Local Government

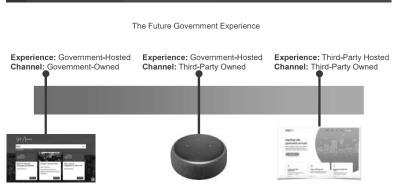










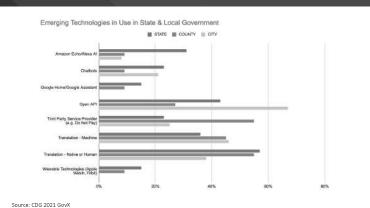


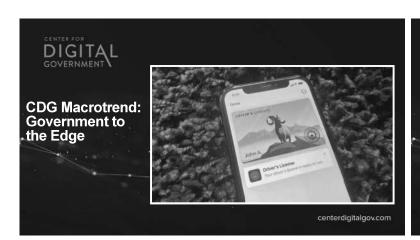




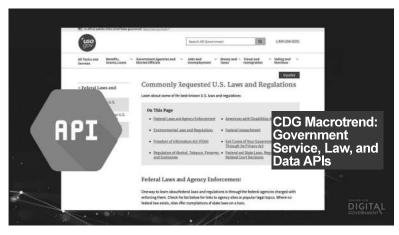


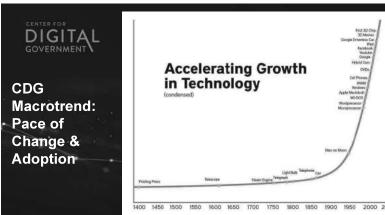






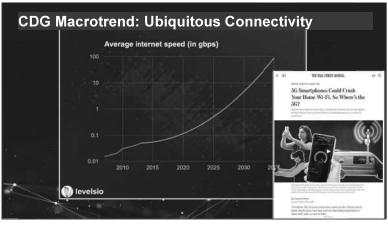


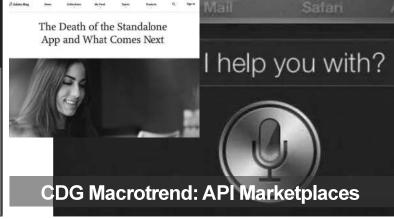




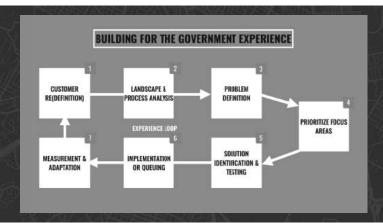
















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